

INTERNATIONAL BUILDERS' SHOW

NAHB International Builders' Show

# 2017 INTERNATIONAL BUILDERS' SHOW NAHB IBS™

The 2017 NAHB International Builders' Show (IBS) is set for Jan. 10-12, in Orlando, Florida, at the Orange County Convention Center.

This year's show boasts more than 1,400 exhibitors in more than 550,000 square feet of exhibit space, and is expected to draw 60,000-plus attendees from 100 countries. Once again this year,

Design & Construction Week features IBS co-located with KBIS, the Kitchen & Bath Industry Show. Registered IBS attendees can visit both shows. This year's event also features the NAHB's New American Home, a working showcase of new products and techniques.

The 2017 IBS show features 130-plus educational sessions in eight tracks, with topics from sales and marketing to construction and codes.

This year's opening ceremony on Tuesday, Jan. 10, from 8:00 to 9:15 a.m. features a keynote presentation by Super Bowl winning quarterback Peyton Manning.

Learn more and register at [www.buildersshow.com](http://www.buildersshow.com).

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JAN. 10-12, 2017

ORANGE COUNTY CONVENTION CENTER, ORLANDO, FLORIDA

### SHOW SCHEDULE:

#### TUESDAY, JAN 10

- 8:00 - 9:15 a.m. .... Opening Ceremonies, Valencia Ballroom
- 9:00 a.m. - 5:00 p.m. .... Exhibits open
- 9:30 a.m. - 4:30 p.m. .... Education sessions
- 4:00 - 6:00 p.m. .... Beer Garden at Show Village
- 6:00 - 8:00 p.m. .... IBS House Party, Mango's Tropical Cafe

#### WEDNESDAY, JAN 11

- 8:00 a.m. - 4:30 p.m. .... Education sessions
- 9:00 a.m. - 5:00 p.m. .... Exhibits open

#### THURSDAY, JAN 12

- 9:00 a.m. - 5:00 p.m. .... Exhibits open
- TBD ..... Best of IBS awards
- 5:00 - 7:30 p.m. .... IBS Spike Concert, Valencia Ballroom



PHOTOS: NAHB INTERNATIONAL BUILDERS' SHOW



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[www.strongtie.com](http://www.strongtie.com)



# WEBINAR

## VALUE-ADDED SERVICES IN A SELF-SERVICE CULTURE

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Developing value-added services that generate fee income or clearly leads to incremental sales is a winning strategy. Join Scott Benfield of Benfield Consulting and Rich Vurva of Industrial Supply Magazine for this fast-paced, one-hour webinar

highlighting new research on the important topic of distributor value-added services. The webinar will also discuss the importance of having the right ERP system to capture the value of the services your company provides to customers.

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**SPEAKER**  
Scott Benfield  
Benfield Consulting  
Chicago, Ill.



**HOST**  
Rich Vurva  
Editorial Director  
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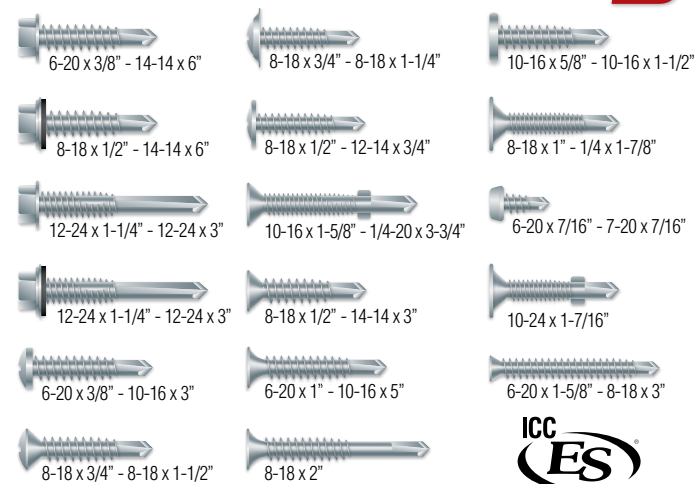


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**IBS BOOTH S-526  
SKILSAW**

» The SKILSAW 7 1/4-inch SIDEWINDER circular saw for fiber cement is available with either a Diablo fiber cement blade (SPT67FMD-22) or a SKILSAW blade (SPT67FMD-01) and features a unique dust collection system. The tool includes a blade guard extension and dust channel that funnels dust into the included vacuum hose for dust collection. Sealed bearings and a dust-resistant switch protect the saw from silica dust for longer life.

[www.skilsaw.com](http://www.skilsaw.com)



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RIDGID**

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[www.ridgid.com/pipehandle](http://www.ridgid.com/pipehandle)



**IBS BOOTH S-838  
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