



EAGLE INDUSTRIES

JOBSITE PRODUCTS



+ DEBRIS PROTECTION +



+ TARPS & SHEETINGS +



NATIONAL HARDWARE SHOW

SAVE THE BBQ GRILLS FOR LATER, HEAD FOR THE NEW TOOLS

Above left: Tivoly USA's Marc Tivoly (L) and Tom Fallon (R) are building the leading European drill bit brand's presence in the USA with imported and domestic products and a new warehouse in Memphis.

Trade show promoters have a tough row to hoe. On the one hand, depending on the number and quality of exhibitors they can attract, trade shows can offer terrific value to the professional public in hands-on time with the newest products and personal access to key manufacturer contacts.

However, the other side is that they require attendees to take days away from their businesses and budget funds for travel, hotels, meals and extras. That can add up.

This year's National Hardware Show claimed more than 2,600

exhibitors across 15 product categories, including a reported 700-plus new exhibitors. That said, Contractor Supply focused exclusively on Hardware & Tools category exhibitors, which range from such STAFDA-channel household names as Channelock, Louisville Ladder, Generac and Hyde Tool to "newer" brands such as Fiskars/Gerber, Rockwell Tools and Tivoly USA.

The show activity followed the same model both days we attended, with brisk morning traffic thinning considerably in the afternoon. The "gut-feeling" estimates of many exhibitors said attendance this year was about the same or somewhat lighter than last year's ballpark of

19,000. Here again, the question arises, "How do you get them off to gay Paree when they are so busy down on the farm?" Well, show them lots of great new products.

Everybody loves a nifty tool and there's not much niftier than a great multi tool. Gerber Gear's newest is called the CenterDrive. Like the earlier MP 600 tool, the Center Drive flips open with one hand. Named for its center-axis screwdriver, the tool's alignment delivers maximum torque and rotation — and a long reach.

"In developing this tool, we interviewed contractors, DIYers and sports enthusiasts and they all said

CONTINUED ON PAGE 36

#1 Source in the Construction Industry

- Debris Netting >>> Safety Netting >>> Privacy Netting >>> Flame Retardant Tarps
- Reinforced Poly >>> Mesh Tarps >>> Scaffold Enclosures >>> Burlap Curing Blankets

Eagle Industries New Orleans, LA 1-800-266-8246 www.eagleind.com



the same thing — that the pliers, the driver and the knife are the most important, most-heavily used parts of a multitool,” said Natasha Braunwart, Gerber trade marketing coordinator. “We made all three of those things accessible with one finger.”

The CenterDrive accepts standard 1/4-inch hex bits. The tool also features a full-sized 3.25-inch safety-locking blade, a sturdy pry bar (to save the blade!) and replaceable carbide inserts on the pliers’ cutting faces. To top it all off, the entire tool is 100 percent made in Oregon.

At the Tivoly booth, company general director Marc Tivoly and North American president Tom Fallon were spreading word of Tivoly’s new push into the American market. Celebrating 100 years of business in 2017, Tivoly is one of Europe’s leading tool manufacturers and produces more than 12,000 products in France, Germany, Spain and here in the USA in Vermont.

“Tivoly is the market share leader in Europe’s big box and professional tool stores with products that very few Americans know about,” Fallon explains. “For example, we produce the number one ranked wood drilling bit in Germany. Another one of our

Below: New from Bucket Boss, the model 65180-HV Hi-Viz Tech Pack is made with durable 1680 poly material and has comfortable padded and ventilated straps and back. It has interior pockets for tools and separate sleeves for tablets, laptops, phones and eyewear.



products creates clean holes in both wood and metal, with no blow-out as it exits wood and no burrs in drilled metal pipe.”

To support its new emphasis on the U.S. market, Tivoly is importing European product into a warehouse in Memphis for fast delivery to STAFDA houses and other professional retailers.

Rockwell is a familiar name to many professionals but its sister company WORX is less well known

Left: Rockwell Tool’s Mike Mangan shows off the WORX SideKick worktable. It has a 300-pound capacity and has a design that enables multiple tables to lock together to create large work surfaces.



Above: Gerber Gear’s Natasha Braunwart shows us the all-new CenterDrive multitool with longevity features including replaceable carbide cutter inserts.

in the pro channel, even though some of its products deserve a good look. After producing a low-vibration palm sander for Craftsman for years, Rockwell is now marketing the technology under its own name as the model RK4248 Vibrafree random orbit sander. Its concentric pads rotate counter to each other to significantly reduce vibration.

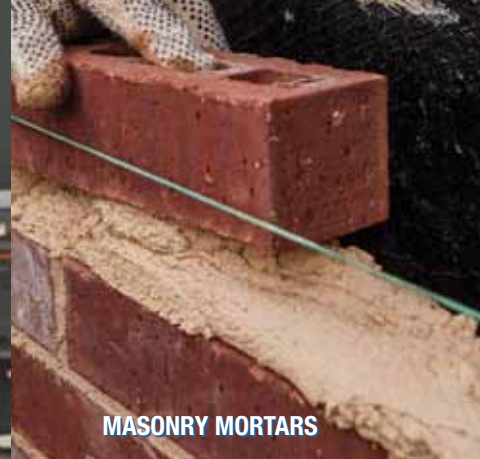
Rockwell’s Mike Mangan also showed us the WORX Sidekick, a clever 300-pound capacity, 23-inch-wide worktable in a briefcase that weighs just 8 pounds.

VERDICT: WORTH A LOOK

The 2018 National Hardware Show is set for May 8 to 10 in Las Vegas. It may be worth a look. Visit www.nationalhardwareshow.com. **CS**

» LEARN MORE

- www.bucketboss.com
- www.gerbergear.com
- www.rockwelltools.com
- www.tivoly.com
- www.worx.com



MASONRY MORTARS



WATER REPELLENT MORTAR



COURSE & FINE GROUT



TUCKPOINT MORTAR



ADHERED VENEER MORTAR



POLYMER MODIFIED ADHERED VENEER MORTAR

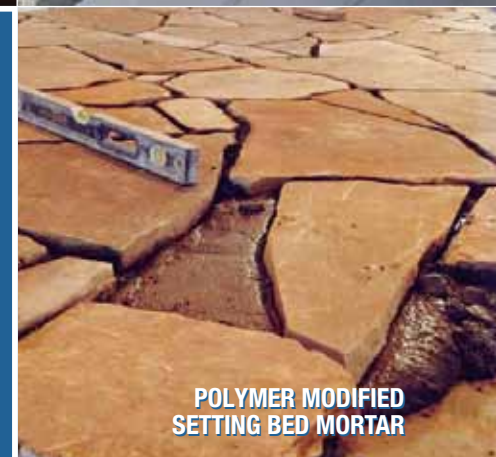
SUPPLY IT AND THEY WILL COME!

Supplying Brick, Block, Stone or Paving units?
The complete line of preblended SPEC MIX® Masonry Mortars & Grouts, Adhered Veneer and Building Stone Mortars and Setting Bed Mortars are the products your contractors demand for superior consistency and maximum jobsite productivity. When they win—You win! **SPEC MIX is your contractor solution!**

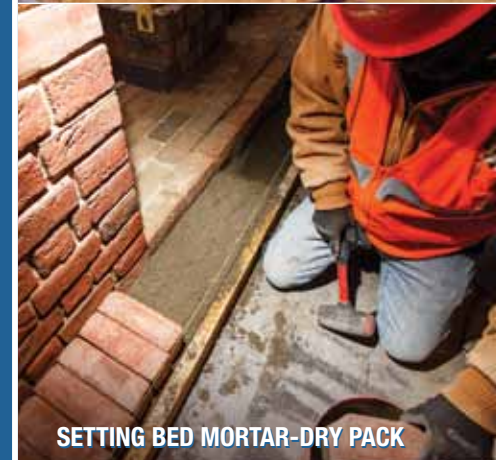
SPEC MIX®

1-888-SPECMIX

© 2017 SPEC MIX



POLYMER MODIFIED SETTING BED MORTAR



SETTING BED MORTAR-DRY PACK



BUILDING STONE MORTAR

**CHANNELLOCK**

» CHANNELLOCK's new Reversible Jaw Adjustable Wrenches are strong, reliable and more versatile than ever for use on bolts and round stock. The angled teeth on the reversible jaw grip are tight on pipes and rounded fasteners. They are offered in 6-, 8-, 10- and 12-inch lengths and a 4-inch extra slim jaw version.

www.channellock.com

O'KEEFE'S

» O'Keeffe's Lip Repair was a Top 10 brand in the first six months of its launch. The lip balm is clinically proven to heal, relieve and restore dry, cracked lips. O'Keeffe's combines intense hydration with transfer-resistant ingredients to keep dry, cracked lips moisturized all day after a single application, even while eating and drinking. It is available in stick and tube forms. Users can choose unscented or cooling relief balm, which includes a peppermint oil extract.

www.OKeefescompany.com

**GERBER GEAR**

» The new Center-Drive multitool from Gerber offers uncompromising performance by design. Its innovative center-axis driver opens to align like a real screw driver for maximum torque and rotation. Its three key features of driver, knife and pliers all open with just one hand. It also features a 3.25-inch knife and one-thumb opening sliding jaws on the pliers. Its rotatable carbide wire cutters can be easily replaced for extreme tool life. The Center-Drive also contains a pry bar, bottle opener, a serrated blade, awl and a file. A fabric sheath is included.

www.gerbergear.com

**LEGACY/FLEXZILLA**

» Legacy's new all-in-one 20V cordless grease gun kit, model L1388LFZ, offers Flexzilla's legendary flexibility under pressure. Rapid reload enables users to switch out cartridges in seconds. It comes with two 20-volt rechargeable Lithium-ion batteries, a one-hour quick charger, four-jaw coupler, a 42-inch Flexzilla grease hose, shoulder strap and a carrying case.

www.legacymfg.com

**COAST PORTLAND**

» Coast's new POLYSTEEL 600R rechargeable LED flashlight delivers up to 710 lumens and includes an array of waterproof and durable features. Built to perform dependably in the most demanding environments, the POLYSTEEL 600R includes the high-quality lithium rechargeable battery pack; however, standard alkaline batteries can also power the light.

www.coastportland.com

**ROCKWELL**

» The new Rockwell model RK4248K 5-inch random orbit sander with Vibrafree technology makes a huge difference in vibration reduction. In independent lab tests, the RK4248K had 50 percent less vibration and outperformed major competitors with a 50 percent greater dust removal rate. A bagless, filter-less CDS Cyclonic Dust/Air Separator system has an advanced cyclonic air flow design that separates dust from the air, while maintaining constant suction. The variable-speed (6,000 to 13,500 opm) sander is powered by a 3.3-amp motor. Its random 1/8-inch orbital action helps achieve smooth, swirl-free finishes.

www.rockwelltools.com

ZIRCON®**Scanners & Detectors****Breaker ID**

Circuit Breaker Finder

- One person operation
- Identify and label all breakers
- Automatic calibration
- Receiver and transmitter snap together for storage

Breaker ID Pro Kit

Circuit Breaker Finder

- Finds breaker more efficiently without trial and error or accidental shut-offs
- Isolate circuits for repair or replacement without interrupting others
- Easy access to most outlets including 230 & 240 V
- Automatic sensitivity adjustment

**MultiScanner® i520**

Multifunction Wall Scanner

- 4-mode switch button between StudScan, DeepScan®, Metal, and AC modes
- WireWarning® Detection indicates the presence of live, unshielded electrical wire up to 2 in. (51 mm)
- Ultra-bright LCD for hard to see places

www.zircon.com



CATERPILLAR

» The new Caterpillar Cat RP Series model RP12000 E generator delivers 12kW of running power. Designed by Caterpillar engineers in Illinois and the United Kingdom, the RP12000 E has a powerful 670cc V-Twin engine with a fully pressurized oil system that can deliver up to 15kW of surge power with less than 5 percent THD. It can run for more than 11 hours at 50 percent load.

www.cat.com/homeandoutdoorpower

ZIPPKOOL

» ZippKool director Jiro Wayama models the company's Hi-Viz Helmet Cooler which adds a feather-weight cooling fan to a hard hat neck shade. It fills a hard hat with cooling, circulating air for hours of relief in hot environments. It is powered by a small rechargeable Lithium-ion battery pack that straps onto the helmet itself. Just launched in January, ZippKool has sold so many that it is already on back-order.

www.zippkool.com



SURFACE SHIELDS

» The star of the show for Surface Shields was its new Builder Board Seamer, an upright tape applicator that is perfect for quickly seaming sheets of surface protection together. It has an all-metal frame, a construction grade plastic tape spindle, a durable rubber bottom roller and a soft grip handle. It stands just short of four feet tall, weighs about 10 pounds and reduces installation time by more than 60 percent.

www.surfaceshields.com



HYDE TOOLS

» The Hyde Group has added three new utility knives, including two heavy-duty snap-blade knives for rugged jobs and a fine-blade, angled knife for more detailed work. The model 42051 25mm retractable utility knife cuts carpet, linoleum, drywall and much more. The heavy-duty, model 42050 18mm knife's screw lock withstands 44 pounds of force. The 9mm model 42046 detail knife is specifically designed for precision detail work.

www.hydetools.com

HELP YOUR CUSTOMERS THINK OUTSIDE THE 'BIG BOX'!

THE BRUSH MAN
Manufacturer & Master Distributor
Of Consumable & Accessory Items
602 W. Hickory
Mahomet, IL 61853
ph 800-274-6898
fx 800-274-3369
www.brushman.com
sales@brushman.com
THE GREAT DANE TOOL COMPANY

INSPECT. SHARE.



©2017, RIDGID, Inc. The RIDGID logo is a registered trademark of RIDGID, Inc. in the U.S. and other countries. All other trademarks belong to their respective holders.

INTRODUCING THE WI-FI AND BLUETOOTH ENABLED RIDGID® CS65x MONITOR. Get jobs approved faster with instant sharing, playback and reporting. Now record inspections or stream live footage on-site to a phone or tablet with the free HQx Live app.

★ SEE HOW IT WORKS OR REQUEST A FREE ONSITE DEMO AT RIDGID.COM/CS65x | 800.769.7743 ★





ARROW FASTENERS

» Arrow Fastener's new T50DCD cordless electric staple gun features a new breakthrough design that allows maximum power per shot and more shots per charge. The T50DCD is the first to tack an extraordinary 500 full-power staples on every full charge with its 3.6-volt Lithium-ion battery. It shoots up to 1/2-inch staples and has a soft over-molded grip, an oversized trigger and a clear fastener viewing window.

www.arrowfastener.com



SIMPSON STRONG-TIE

» As decking season kicks in, Simpson's new EB-TY Premium Hidden Deck-Fastening System provides professional builders and DIYers a unique method of fastening deck boards that leaves the fasteners virtually invisible. The biscuit-shaped fastener installs inside a slot cut in the narrow side of the deck boards, and is reinforced with a stainless-steel plate for holding power.

www.strongtie.com

BRIGGS & STRATTON

» Briggs & Stratton's new model S2000P electric pressure washer delivers 2,000 maximum psi at 1.1 gpm. Its POWERflow+ Technology includes high flow, which is ideal for washing because it delivers up to 3.5 gallons per minute to rinse away soap, dirt and debris. Features include a tough, welded steel frame, a quick-release folding handle, an onboard detergent tank and instant start/stop.

www.briggsandstratton.com



BUILDER BOARD SEAMER: TAPE FASTER.™

www.KraftTool.com
800.422.2448



**PROFESSIONAL
CONCRETE
TOOLS**



Elite Series™

Featuring moisture wicking
Cork Handles for a comfortable
grip without chafing or slipping

**Made In
The USA
Since 1981**

All-New Builder Board™ Seamer by Surface Shields®

Save incredible time by taping faster than ever with the all-new durable tape applicator by Surface Shields®. This exclusive design reduces installation time by more than 60%. From Seam Tape, PE, blue tape and more: tape faster today. Available now.



Request a quote at surfaceshields.com

© 2017 Surface Shields, Inc. All rights reserved. Trademarks property of Surface Shields where applicable.