

### BORDER AND BROCK WHITE JOIN NEW EQUITY GROUP

»The Sterling Group, a Houston-based private equity firm has announced the formation of a new platform in the construction supply distribution industry with the simultaneous acquisitions of Brock White Company LLC and Border Construction Specialties LLC. Based in Phoenix, Arizona, Border was founded in 1955 and operates 10 branches in the Southwestern United States. Border is lead by 2017 STAFDA president Tom Leahy and was profiled in the October/November 2016 issue of *Contractor Supply*.

Headquartered in St. Paul, Minnesota, Brock White was founded in 1954 and operates 29 branches in the Upper Midwest and western Canada. Together, the combined company will have 39 branches with 625 employees and offer over 40,000 Skus for nearly 20,000 customers.

### L.B. WHITE WINS ACHIEVEMENT AWARD

»L.B. White Company, a leading global provider and manufacturer of agricultural, horticultural and portable heating solutions, is the recipient of the 2016 Wisconsin Business Achievement Award, presented by the Flowers Family Foundation Inc. This annual award honors the recipient for its positive impact and support of the Wisconsin economy. The award includes a \$75,000 donation from the Flowers Family Foundation Inc. to a Wisconsin non-profit organization of the winner's choosing.



The winner of the Wisconsin Business Achievement award was chosen by a selection panel consisting of WMC president/CEO Kurt R. Bauer, UW System president Regina Millner, and Collin Levy of the Wall Street Journal. L.B. White Company is based in Onalaska and has provided heaters for poultry and pig confinement buildings, greenhouses, construction sites, and events since 1952. Learn more at [www.lbwhite.com](http://www.lbwhite.com).

### FEIN NAMES PRESIDENT & CEO

»FEIN U.S. has hired Attila Madarasz as its new president and CEO in charge of all U.S. operations. Mr. Madarasz brings experience from his previous roles with Desoutter Tools and Atlas Copco and has more than 20 years of experience working in global business development and sales of retail and industrial based products. FEIN invented the first power tool — the electric hand drill — in 1895. For more information on FEIN tools, visit [www.feinus.com](http://www.feinus.com).



MADARASZ

### LACKMOND BRINGS JACKSON BACK

»Lackmond Products Inc., a leading supplier of diamond tools, carbide tools and equipment, is pleased to welcome back Erric Jackson as Southeast regional sales manager, overseeing the company's sales strategies in the Southeast and parts of the Midwest. Jackson joined Lackmond in 2002 and was instrumental in increasing company revenue and establishing strategic account partnerships before leaving the company to go to The Georgia Institute of Technology. For more information, visit [www.lackmond.com](http://www.lackmond.com) or call (800) 850-2044.



JACKSON

### MID CONTINENT NAIL STAFF CHANGES

»Mid Continent Nail Corp. has named Bruce Kennedy as its sales manager for industrial fasteners. Kennedy has a wide range of experience in the building materials industry.

Brenda Norman has been with Mid Continent for over eight years and has over 30 years of sales and management experience. She has been promoted to the inside sales manager for industrial fasteners and will still handle CSR coordination as well.

Marsha Libla, a well-known member of the sales team, has been promoted to U.S. sales logistics/customer service manager for the parent company, Mid Continent Steel & Wire. She will continue working out of Mid Continent's Poplar Bluff, Missouri office and will take on additional responsibilities of developing customer service departments for the other divisions of Mid Continent Steel & Wire. Learn more at [www.magnumfasteners.com](http://www.magnumfasteners.com).



KENNEDY



NORMAN



LIBLA

### PRIMESOURCE ACQUIRES NEW

»PrimeSource has acquired Northeast Wholesale (NEW), a distributor of fasteners, tools and other building materials throughout the Northeastern United States. Founded in 1990, NEW distributes its products to approximately 300 customers in New England and the Mid-Atlantic United States.

PrimeSource was acquired by Platinum Equity in May 2015 and has been working with Platinum Equity's M&A and operations teams to develop and execute long-term strategic growth initiatives. This transaction marks PrimeSource's first add-on acquisition as part of Platinum Equity's portfolio. The company is continuing to look for additional acquisitive growth opportunities. Learn more at [www.primesourcebp.com](http://www.primesourcebp.com).



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**MECHANIX WEAR PICKS PRESIDENT**

»The Mechanix Wear Board of Directors have appointed brand manager Michael Hale as the new CEO. Former CEO James Hale will assume the role of founder and chairman of the board. The restructuring at Mechanix Wear Inc. also includes the appointment of former president, Bari Waalk, to COO, where he will focus on tactical operations within the organization. For more details, visit [www.mechanix.com](http://www.mechanix.com).



HALE

**GUARDAIR APPOINTS SALES DIRECTOR**

»U.S. manufacturer of OSHA-compliant safety air guns and pneumatic vacuums, Guardair Corporation, announces that Elizabeth Courtwright has joined the organization as its new director of sales. Courtwright brings Guardair more than 20 years of experience selling in the industrial manufacturing industry. For more information, visit [www.guardair.com](http://www.guardair.com).



COURTWRIGHT

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**ERICSON WELCOMES NEW PRESIDENT**

»Ericson, a pioneer in engineering and manufacturing of temporary power and lighting products, is pleased to announce new president, John Ericson III. Mr. Ericson has spent the past five years as operations manager and has been transitioning into the role of president for six months. John's experience and knowledge of Ericson comes with 16 years of various capacities and has played a pivotal role in several corporate progressions over his tenure.



ERICSON

"John has done an outstanding job guiding the company, continuing the family tradition and bringing remarkable change to the culture at Ericson. I am very grateful for his hard work and efforts and am privileged to appoint John as president," said Jay Ericson, CEO.

**DX WEB CORRECTION**

»Our October/November issue incorrectly listed DX Web's website. DX Web creates custom, cloud-based software and e-commerce solutions and their correct website is [www.dxweb.net](http://www.dxweb.net).

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At this time of the year, the Mid-Continent Nail family of employees wish to extend our heartfelt thanks to our friends in the STAFDA Construction Channel for allowing us the privilege to serve you. May your Holidays be safe and joyous and may your 2017 be prosperous.

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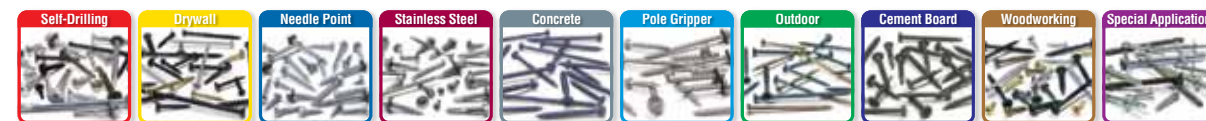
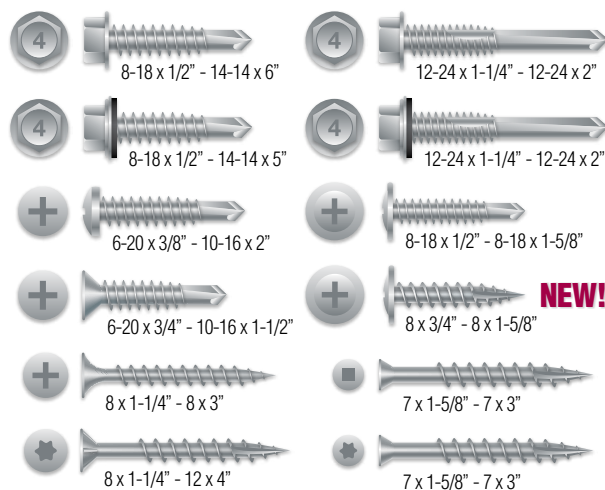


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